

## Message Text

LIMITED OFFICIAL USE

PAGE 01 JAKART 12497 141916Z  
ACTION EB-08

INFO OCT-01 EA-10 ISO-00 CAB-02 CIAE-00 COME-00  
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 XMB-02  
OMB-01 TRSE-00 /037 W  
-----027450 151804Z /64  
R 140825Z SEP 78  
FM AMEMBASSY JAKARTA  
TO SECSTATE WASHDC 1439

LIMITED OFFICIAL USE JAKARTA 12497

PASS EXIMBANK

E.O. 11652: N/A  
TAGS: EAIR, EFIN, ID  
SUBJECT: CIVAIR - LOCKHEED L-100

REF: JAKARTA 12507

1. WE HAVE LEARNED THAT GOI HAS ISSUED TO MANUFACTURERS OF TRANSALL LETTER OF INTENT TO PURCHASE THREE AIRCRAFT. LETTER IS VERY SIMILAR TO THE ONE ISSUED TO LOCKHEED. BOTH LETTERS APPARENTLY DESIGNED TO SIGNAL TO AIRCRAFT MANUFACTURERS THAT GOI INTERESTED IN DISCUSSING SERIOUSLY WITH THEM PRICE, SPECIFICATIONS, DELIVERY AND FINANCING TERMS AND DOES NOT APPEAR TO BE REGARDED BY GOI AS AN ACTUAL COMMITMENT TO BUY EITHER AIRCRAFT.

2. DURING FRENCH FOREIGN MINISTER'S VISIT (REFTEL) HE TOLD PRESS THAT HE HAD DISCUSSED WITH COMMUNICATIONS MINISTER GOI'S PLANS TO BUY TRANSALL AIRCRAFT. PRESS HAS TENDED TO PORTRAY HIS REMARK AS INDICATION THAT DECISION TO PURCHASE HAS ALREADY BEEN MADE BUT WE BELIEVE THIS IS INACCURATE. NEVERTHELESS, FACT THAT FRENCH FOREIGN MINISTER HAS DISCUSSED AIRCRAFT SALE WITH GOI MAKES IT ALL THE MORE IM-  
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PORTANT THAT USG IS ALSO SEEN BY INDONESIANS TO BE FULLY SUPPORTING LOCKHEED IN SALE COMPETITION. THEREFORE, EMBASSY CONTINUES TO BELIEVE THAT, IF AT ALL POSSIBLE, EXIMBANK SHOULD PUT TOGETHER ATTRACTIVE FINANCIAL OFFER THAT LOCKHEED MAY TABLE DURING FORTHCOMING DISCUSSIONS WITH GOI.  
MASTERS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 sep 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978JAKART12497  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780376-0600  
**Format:** TEL  
**From:** JAKARTA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780967/aaaacdkx.tel  
**Line Count:** 62  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 3765b350-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 JAKARTA 12507  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 02 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1436058  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR - LOCKHEED L-100  
**TAGS:** EAIR, EFIN, ID, LOCKHEED  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/3765b350-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014